Exhibit A-1
SOLE SOURCE FACILITY JUSTIFICATION TRANSMITTAL

Public Contract Code section 3400 provides, in pertinent part, that:

"(a) The Legislature finds and declares that it is the intent of this section to encourage contractors and manufacturers to develop and implement new and ingenious materials, products, and services that function as well, in all essential respects, as materials, products, and services that are required by a contract, but at a lower cost to taxpayers.

(b) No agency of the state, nor any political subdivision, municipal corporation, or district, nor any public officer or person charged with the letting of contracts for the construction, alteration, or repair of public works, shall draft or cause to be drafted specifications for bids, in connection with the construction, alteration, or repair of public works, (1) in a manner that limits the bidding, directly or indirectly, to any one specific concern, or (2) calling for a designated material, product, thing, or service by specific brand or trade name unless the specification is followed by the words "or equal" so that bidders may furnish any equal material, product, thing, or service. In applying this section, the specifying agency shall, if aware of an equal product manufactured in this state, name that product in the specification. Specifications shall provide a period of time prior to or after, or prior to and after, the award of the contract for submission of data substantiating a request for a substitution of "an equal" item. If no time period is specified, data may be submitted any time within 35 days after the award of the contract.

(c) Subdivision (b) is not applicable if the awarding authority, or its designee, makes a finding that is described in the invitation for bids or request for proposals that a particular material, product, thing, or service is designated by specific brand or trade name for any of the following purposes:

(2) In order to match other products in use on a particular public improvement either completed or in the course of completion."

Axis Digital Video Camera

This is a sole source procurement because:

- ☐ This is a sole provider of a licensed, copyrighted or patented good or service.
- ☑ This is a sole provider of items compatible with existing equipment or systems.
- ☐ This is a sole provider of factory-authorized warranty service.
- ☑ This is a sole provider of goods or services that perform a unique function in order to meet the specialized needs of the District. Please provide specific detail below.

The Axis Digital Video Camera comes highly recommended by numerous security consultants and extensive District staff research of other facilities throughout the country.

- ☑ There are overriding circumstances upon with the Board can find that the exception found in Public Contract Code section 3400 (c) (2) applies to the identified product(s). Please provide specific detail below as to what those circumstances are, and why this sole source procurement would be in the best interest of the District.

There are numerous video management software options on the market; however Milestone offers the following advanced benefits:

- Milestone pioneered IP video surveillance technology and has been the leader in the industry for over 20 years.
- Provides an open video surveillance platform which provides endless possibilities in how to manage and monitor security cameras on multiple campuses.
- Allows for 320 camera per server; designed for multiple servers spread over multiple sites.
- Ability to utilize numerous camera manufacturers and models on the same platform; provides flexibility today and in the future.
- Surveillance video management will help campus security reduce theft, prevent loses and increase student, staff and faculty safety.
- Additional cost to research other brands of software would require additional staff research, consultant input and field trips to facilities that have them in use.

What steps were taken to verify that these goods or services are not available elsewhere?

Over a year of District team research at various facilities across the country as well as recommendations from the District's security consultants

See Supplier and Contractor Information Page Below For Contact Details.

This is a restricted brand or trade name, and no substitutions are allowed because:

☑ The requested product is an integral repair part or accessory compatible with existing equipment or systems.

Existing Equipment/System: Video Management Software
Manufacturer/Model Number: Milestone

☑ The District has standardized on the requested product, and use of another brand/model would require considerable time and funding to evaluate or implement. Please provide additional detail below.

Over the last few years, the District has done extensive research on video management software at other facilities across the country. Based on the District's research and the advice of our security and network consultants, the Milestone video management software is preferred.

Supplier or Contractor Information:

Milestone Systems Inc.
5300 Meadows Road
Suite 400
Lake Oswego, OR 97035

(503) 350 1100

RECOMMENDATION

Sufficient evidence has been provided upon which the Board can find that the exception found in Public Contract Code section 3400 (c) (2) applies to the identified product(s). Approve a finding to authorize use of the above stated exception for Milestone Video Management Software in the MiraCosta Design Standards Manual for all the projects in the MM program. Require that said finding be included in all pertinent bid/proposal documents for those projects where such product(s) will be used.

SIGNATURE:

Tom Macias, Facilities Director	2/5/19 **Date**
Geoff Bachanas, PMO Director	2/4/19 **Date**

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EXHIBIT B-2
SOLE SOURCE ARCHITECT/ENGINEERING JUSTIFICATION SUMMARY EPORT TRANSMITTAL

February 27, 2019

Re: Milestone Video Management Software

Within the Design & Construction Standards MiraCosta CCD has identified or designed various proprietary systems or products that meet specific District performance requirements, allow for seamless integration into existing systems, provide ease of maintenance, and afford a lower total cost of ownership. In these instances, the District is requesting that these systems and products shall be provided without substitution. The following Specification Section 28 46 00 is one that meets these special requirements.

Our experience working with other Colleges and Universities shows that single sources for some materials, products, equipment, and systems is a common approach to achieving best value.

We have reviewed the facility justification transmittal for the above-referenced item and believe that the District's sole-sourcing of this specification section meets the requirements for District's benefit as described above.

Sincerely,

Joe Sion
Associate Principal/Senior Manager

No. 1 Video Management Solution

Explore the possibilities with Milestone's industry-leading video management software.

Try it now, for free!

GET YOUR FREE PRODUCT TODAY

(/solutions/platform/try-our-software/)

Close

Milestone in short

Founded in 1998, Milestone Systems is a global industry leader in open platform IP video management software (VMS). Customers select our VMS because of its proven technology and open platform architecture, which provides flexible choices in hardware and third-party integrations. We help our customers video enable their business processes, helping them manage risks, protect their people and assets and reduce costs. Our software is sold through authorized and certified partners. Since 2014, Milestone is a stand-alone company in the Canon Group.

+150,000

installations

+7,000

compatible cameras

Save money and be efficient with video management

BOOK 1:1 DEMO (/campaigns/book-a-demo/)

(/campaigns/book-a-demo/)

XProtect® Professional Series

The ideal video management software for mid-sized installations

About the XProtect Professional Series

Designed for mid-sized security installations covering multiple buildings, servers or locations, the XProtect Professional Series is IP video management software (VMS) supporting an unrestricted number of cameras and servers. This Series is optimized for companies that need to identify and respond to incidents quickly and is ideal for institutions such as schools, museums, hospitals and production plants.

Complete visual overview of the entire installation so you can respond to incidents quickly

Stay on top of your security with anywhere, anytime access to your video

Integrate third-party software and business applications into your security system

Two high-performing products: Which one is right for my business?

XProtect Professional

With XProtect Professional, operators get a complete graphical overview of their security installation, so they can act quickly and provide accurate information to first responders.

Choose XProtect Professional if you need:

- Up to 320 cameras per server.
- Software designed for multiple servers.
- Multi-layer maps and full alarm management.

XProtect Professional+

XProtect Professional+ expands on the capabilities of Professional and includes the ability for operators to centrally manage all servers, cameras and users in a multi- site installation. It's built with innovative technology designed to save you money and boost the overall performance of your hardware.

Choose XProtect Professional+ if you need:

- To connect more than 320 cameras per recording server.
- To centrally manage multiple servers spread over multiple sites.
- To take advantage of the latest technology, such as H.265 compression, 4K and UHD cameras.
- To add an extra layer of redundancy on recordings with Edge Storage.
- To take advantage of hardware accelerated video decoding for increased system performance and lower total cost of ownership

COMPARE XPROTECT PROFESSIONAL AND XPROTECT PROFESSIONAL+	Centralized Management
XPROTECT PROFESSIONAL	-
XPROTECT PROFESSIONAL+	✓

COMPARE XPROTECT PROFESSIONAL AND XPROTECT PROFESSIONAL+	Edge Storage
XPROTECT PROFESSIONAL	-
XPROTECT PROFESSIONAL+	✓

COMPARE XPROTECT PROFESSIONAL AND XPROTECT PROFESSIONAL+	Type of deployment
XPROTECT PROFESSIONAL	Multi-server
XPROTECT PROFESSIONAL+	Multi-Server

COMPARE XPROTECT PROFESSIONAL AND XPROTECT PROFESSIONAL+	Number of recording servers
XPROTECT PROFESSIONAL	Unrestricted
XPROTECT PROFESSIONAL+	Unrestricted

COMPARE XPROTECT PROFESSIONAL AND XPROTECT PROFESSIONAL+	Number of devices per recording server
XPROTECT PROFESSIONAL	320
XPROTECT PROFESSIONAL+	Unrestricted

Compare all features

See the whole picture

- With multi-layered maps, you get a visual overview of the installation with live video feeds displayed directly on the map.
- Full alarm management provides a consolidated overview of security and system alarms for immediate visual verification.
- With support for two-way audio, operators can actively communicate with people and relay instructions while recording it for potential investigation and documentation. Check out this video (https://www.youtube.com/watch?v=Zmz_uxlZYcA) to see how adding audio can make a difference in your video installation.

View XProtect Professional videos

Access your system from anywhere

- Whether you are on-the-go, off-site or onsite, your installation is only a click away with support for all three XProtect clients.
- Sleep safe at night knowing the system will automatically notify you if something needs your attention.
- Create an efficient workflow with a customizable and simplified user interface that lets you tailor the user experience to fit your needs.
- Save time and labor with advanced search tools that help you easily find what you are looking for.

Take advantage of the latest innovations with Professional+

- Building your installation on the best performing recording engine in the industry ensures you get a reliable installation you can always count on, now and in the future.
- With centralized management, you can manage multiple users, sites and devices from one central location
- Utilize latest video decoding technology to ensure you can benefit from savings in storage requirements and higher performance.
- Never worry about missing a critical recording due to lack of storage space with proactive system notifications sent immediately to your integrator.
- Stay on the forefront of innovation and take advantage of the latest technologies such as metadata and edge storage.

XProtect®
Professional+