Exhibit A-1
SOLE SOURCE FACILITY JUSTIFICATION TRANSMITTAL

Public Contract Code section 3400 provides, in pertinent part, that:

"(a) The Legislature finds and declares that it is the intent of this section to encourage contractors and manufacturers to develop and implement new and ingenious materials, products, and services that function as well, in all essential respects, as materials, products, and services that are required by a contract, but at a lower cost to taxpayers.

(b) No agency of the state, nor any political subdivision, municipal corporation, or district, nor any public officer or person charged with the letting of contracts for the construction, alteration, or repair of public works, shall draft or cause to be drafted specifications for bids, in connection with the construction, alteration, or repair of public works, (1) in a manner that limits the bidding, directly or indirectly, to any one specific concern, or (2) calling for a designated material, product, thing, or service by specific brand or trade name unless the specification is followed by the words "or equal" so that bidders may furnish any equal material, product, thing, or service. In applying this section, the specifying agency shall, if aware of an equal product manufactured in this state, name that product in the specification. Specifications shall provide a period of time prior to or after, or prior to and after, the award of the contract for submission of data substantiating a request for a substitution of "an equal" item. If no time period is specified, data may be submitted any time within 35 days after the award of the contract.

(c) Subdivision (b) is not applicable if the awarding authority, or its designee, makes a finding that is described in the invitation for bids or request for proposals that a particular material, product, thing, or service is designated by specific brand or trade name for any of the following purposes:

(2) In order to match other products in use on a particular public improvement either completed or in the course of completion."

Epson Projectors

This is a sole source procurement because:

- ☐ This is a sole provider of a licensed, copyrighted or patented good or service.
- ☑ This is a sole provider of items compatible with existing equipment or systems.
- ☑ This is a sole provider of factory-authorized warranty service.
- ☐ This is a sole provider of goods or services that perform a unique function in order to meet the specialized needs of the District. Please provide specific detail below.

  Epson projectors offer one of the best educational programs, special discount pricing and technical support solutions for all of its projectors.

☑ There are overriding circumstances upon which the Board can find that the exception found in Public Contract Code section 3400 (c) (2) applies to the identified product(s). Please provide specific detail below as to what those circumstances are, and why this sole source procurement would be in the best interest of the District.

For over five (5) years the District's has standardized on the Epson brand of projectors for classrooms, large venues and conference room needs. The unique circumstances below present overriding circumstances which would negate the use of other floor box manufacturers and models:

- Consistent equipment in classrooms and conference spaces throughout all three (3) campuses, helps in the training and use of the equipment by MiraCosta faculty and staff
- Delivers high-performance products, services and solutions for all campus applications
- Superior warranty on all their equipment
- Exceptional technical support included in the sale of and additional service agreements
- Special pricing and discounting for educational facilities
- Ability to include discounted service agreement in purchase requisition for three (3) years

What steps were taken to verify that these goods or services are not available elsewhere?

Requested advice and recommendations from the District's Technology Consultant, Vantage Technology to review and develop district standards for all communication needs.

See Supplier and Contractor Information Page Below for Contact Details.

This is a restricted brand or trade name, and no substitutions are allowed because:

☑ The requested product is an integral repair part or accessory compatible with existing equipment or systems.

Existing Equipment/System: Epson
Manufacturer/Model Number: Epson/Various Models

☑ The District has standardized on the requested product and use of another brand/model would require considerable time and funding to evaluate or implement. Please provide additional detail below.

From the advice of the District's AIS Dean and Audiovisual Director, standardization on the Epson projectors provides ease of use for faculty and staff, provides consistent warranty and service agreements for all projectors deployed throughout the MiraCosta campuses.

Supplier or Contractor Information:

Epson American, Inc.
3840 Kilroy Airport Way
Long Beach, CA 90806
(800) 463 7766

RECOMMENDATION

Sufficient evidence has been provided upon which the Board can find that the exception found in Public Contract Code section 3400 (c) (2) applies to the identified product(s). Approve a finding to authorize use of the above stated exception for Epson projectors in the MiraCosta Design Standards Manual for all the projects in the MM program. Require that said finding be included in all pertinent bid/proposal documents for those projects where such product(s) will be used.

SIGNATURE:

Thomas J Macias Digitally signed by Thomas J Macias
DN: C=US, E=tmacias@miracosta.edu, O=MiraCosta College, OU=Facilities, CN=Thomas J Macias
Reason: I am approving this document
Date: 2020.07.29 11:57:42-07'00'

Tom Macias, Facilities Director **Date**

7/27/20

Geoff Bachanas, PMO Director **Date**

Exhibit B-1
SOLE SOURCE ARCHITECT/ENGINEERING JUSTIFICATION SUMMARY REPORT TRANSMITTAL

VANTAGE

Vantage Technology Consulting Group

201 Continental Boulevard, Suite 120 • El Segundo, California 90245
310 536 7676 • fax 310 536 7677 • www.VantageTCG.com

July 28, 2020

Re: Epson Projectors

Within the Design & Construction Standards MiraCosta CCD has identified or designed various proprietary systems or products that meet specific District performance requirements, allow for seamless integration into existing systems, provide ease of maintenance, and afford a lower total cost of ownership. In these instances, the District is requesting that these systems and products shall be provided without substitution. The following Specification Section 27 41 50 is one that meets these special requirements.

Our experience working with other Colleges and Universities shows that single sources for some materials, products, equipment, and systems is a common approach to achieving best value.

We have reviewed the facility justification transmittal for the above-referenced item and believe that the District's sole-sourcing of this specification section meets the requirements for District's benefit as described above.

Sincerely,

Michael Dannenberg
Associate Principal
for Vantage Technology Consulting Group

Education Projectors for Classrooms

CAPTIVATE, ENGAGE, INSPIRE.

In an age of new learning, Epson gives teachers the power to rise above – and create immersive, laser-focused learning.

Contact Us for Info

Designed for teachers

Immerse

The room is yours.
Fill the wall with brilliant images, up to 120" in the ultra-wide format.[1]

Connect

Create a learning ecosystem.
Seamlessly connect the entire class. Present up to four content streams together.

Stay flexible

Save whiteboard space.
Save valulable whiteboard space – when an Epson display is off, it's out of the way.

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Accept

Optimized for schools

Hassle-free

Goodbye downtime.
A virtually maintenance-free 20,000-hour laser light source with no lamps.[2]

Budget-smart

Budget-friendly. Future-ready.
BrightLink interactive projectors offer the lowest-cost image per square inch vs. interactive flat panel displays.[3]

Trusted name

We know the territory.
Epson's been a trusted partner in the classroom for 25 years. More than 10 million students learn on our displays every day.

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DES MOINES PUBLIC SCHOOL
From three STEM classrooms to the entire district – in one year.

WALLED LAKE SCHOOL DISTRICT
An early adopter district makes BrightLink "the center of a learning ecosystem."

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Ongoing Epson customer care helps teachers maximize the benefits of BrightLink.

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Wirelessly display from iOS and Android mobile devices and Chromebooks on compatible Epson projectors. It's easy with the app.

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